

# REQUEST FOR PROPOSALS ON-CALL PLUMBING MAINTENANCE AND REPAIR SERVICES PROJECT NO. OM-23-073

Issued by:

City of Stockton

**Public Works Department** 

22 E. Weber Avenue, Room 301 Stockton, CA 95202

Date Issued: January 30, 2023

Date Proposals Due: February 23, 2023

LATE SUBMITTALS WILL NOT BE ACCEPTED

#### 1. INTRODUCTION

The City of Stockton (City) Public Works Department Facilities Maintenance Section is seeking proposals to contract with State-licensed plumbing contractors who shall provide on-call plumbing maintenance and repair services. Services to be performed include the furnishing of all labor, materials, tools, equipment, supplies, services, tasks, transportation, incidental and customary work necessary to competently perform on-call plumbing maintenance, repair, modifications and improvements at all facilities owned or operated by the City of Stockton and/or sites as required/requested in accordance with the most recent California Plumbing Code.

This Request for Proposals (RFP) is structured to allow the City the option to establish one (1) or multiple contract(s). The purpose of these contracts is to provide the City with a pre-qualified listing of qualified contractors to complete plumbing repair and maintenance work. Inclusion on the listing does not guarantee an award of any particular work or dollar amount. No specific work has been identified at the time of the development of this RFP. Repair and maintenance jobs are identified and implemented by Facilities Maintenance staff and at the request of varying departments.

#### 2. BACKGROUND

The City of Stockton Public Works Department Facilities Maintenance Section is responsible for managing plumbing repairs at City facilities, which include: Fire Stations, Public Safety Buildings, Park Bathrooms and Irrigation Buildings, Sewer and Pump Stations, the Corporation Yard, Libraries, Community Centers, and Office Buildings. All repair work will be on-call and there is no guaranteed number of work hours. Ensuring that City facilities are in safe and working condition as quickly as possible is a critical component of this RFP.

#### 3. CONTRACT PERIOD

- 3.1. Any resultant Service Contract(s) shall be effective beginning July 1, 2023, and shall remain in full force through June 30, 2028, without any options for extension. The City may terminate the contract(s) at any time as a result of unsatisfactory performance or lack of funding.
- 3.2. The City does not guarantee a minimum or maximum dollar value for any contract(s) resulting from this solicitation.
- 3.3. Goods and/or services shall not be suspended by the Contractor without 30-day prior written notice to the City's designated Contract Administrator.

#### 4. PRICE

Contractor is to provide a base hourly rate charge on the attached price sheet for asneeded repairs. The hourly rate bid for each type of service listed shall include all wages, payroll taxes, fringe benefits, insurance, transportation, equipment, materials, supplies, overhead and profit. Labor rates include service trucks and all tools/equipment typically found on service trucks.

Contractor prices stated in Cost Proposal shall be effective from the date the proposal package is submitted to the day the agreement is awarded and through the initial term of the contract(s).

All charges shall begin at the time when the Contractor arrives at the site and end upon the completion of work at the site. Labor hours shall be charged based on actual time spent on each job, not on a portal-to-portal basis, and shall be computed to the nearest one-quarter (1/4) hour.

Mark-up on parts and materials may not exceed ten percent (10%) of Contractor's cost as determined by supplier invoice or other evidence of actual cost. Invoices must identify the work performed, cost of labor, parts/materials used, and parts/materials cost.

## 5. PRICE ADJUSTMENT

Price adjustments shall only be made to the hourly labor rate shown on the Cost Proposal in the case of a published change in the applicable wage determination made by the California Department of Industrial Relations (DIR). Such price adjustments shall be made to exactly match the increased wage difference and shall only take place during the specified effective period. DIR wage determination-based price adjustment requests must be submitted and approved as an amendment to the original contract(s).

## 6. SCOPE OF WORK: See Attachment A

## 7. WARRANTIES

Contractor warrants that the work performed shall conform to the specifications, drawings, samples, and other descriptions set forth in the Contract Documents and shall be free of defects in workmanship. All parts and labor related to agreements must be guaranteed and include a warranty. If any work is unable to be guaranteed, the contractor must inform the City, in writing, prior to the delivery of an item or any work being performed.

Contractor shall, at its own expense, promptly repair, replace and/or re-perform any portion of the work that is defective or in any way fails to conform to the requirements in the Contract Documents for a period commencing on the date of final completion of the work and acceptance by City, and ending one (1) year as thereafter as such one-year period is extended through any extended warranty provided in the Contractor's Bid. Any repair, replacement or re-performance will meet the requirements in the Contract Documents for a period of one (1) additional year following City's acceptance of such repair, replacement or re-performance. If Contractor fails to promptly make any repair,

replacement or re-performance as required herein, City may conduct the necessary work at the Contractor's expense.

## 8. CONTRACTOR RESPONSIBILITIES

The Contractor shall appoint a Project Manager who is responsible for the performance of the work and an alternate(s) who shall act for the Contractor when the Project Manager is absent. The names of these persons shall be designated in writing to the City. For this work, the term "Project Manager" shall include the alternate as specified above. The Project Manager, or their designee/alternate, shall be available during normal business hours to meet with City representatives to discuss any problem areas.

The Contractor shall employ only workers who are competent and skilled for work under this Contract. The City shall, throughout the term of the Contract, have the right of reasonable rejection and/or approval of staff assigned to the work by the Contractor. If the City's Contract Administrator rejects one of Contractor's staff, the Contractor must provide replacement staff satisfactory to the City at no additional cost to the City. If, in the opinion of the City, any Contractor employee who is incompetent, disorderly, refuses to perform in accordance with the contract specifications, threatens or uses abusive language while on City property, or is otherwise unsatisfactory, shall be removed immediately from work under this contract upon request of the City.

Work estimates and recommendations for repair shall be given only to the Contract Administrator and not to City staff working at individual jobsites. Interactions between Contractor employees and City staff at jobsites shall remain professional and courteous.

Contractor acknowledges it is an independent contractor and shall not for any purpose be deemed to be an employee, agent, or other representative of the City. Contractor shall not assign, sublet, transfer or otherwise substitute its interest in this work, or any of its obligations, without the prior written consent of the City. It is the intent of these specifications that all work is to be performed by Contractor's forces.

Contractor shall employ a sufficient number of staff to ensure performance of the work, as described in Attachment A, Scope of Work, to ensure timely response to any emergency calls. All work shall be performed by experienced staff directly employed by the Contractor.

Each employee of the Contractor shall be identified by photograph identification badge and uniform readily identifying the worker as an employee of the Contractor's firm. Each employee must be so identified at all times while performing work in any City facility.

No unauthorized person or persons not employees of the Contractor (i.e., spouse, children, brother, sister, friends, etc.) shall be allowed within the immediate work area during the performance of services under this contract.

Contractor shall keep the premises free from the accumulation of waste materials, refuse, and other debris resulting from the work. Upon completion of the work, the Contractor shall remove all waste materials, refuse and debris from and about the premises as well as all tools, construction equipment, machinery and surplus material, and leave the site clean and ready for occupancy.

Contractor will be responsible for the removal, packaging, transportation and proper disposal of all materials deemed as waste per all applicable local, state, and federal regulations. Disposal of Contractor project waste in City containers or at City facilities is not allowed.

## 9. CONTRACTOR QUALIFICATIONS

The successful Contractor(s) must have been actively engaged in the maintenance and repair of commercial building plumbing systems of similar size and design as the scope of work covered by this contract for a minimum of (5) years. The Contractor(s) shall show that they have available, under direct employment and supervision, the necessary organization and facilities to properly fulfill all services and conditions required under these specifications and Scope of Work. In addition, the Contractor(s) should use only licensed, skilled professionals having a minimum of five (5) years of experience in maintaining and repairing the various plumbing systems.

Contractor shall possess a valid C-36 license from the California Contractor's license Board.

Contractor shall have extensive knowledge and experience doing business with governmental entities as a direct provider without the use of a subcontractor. Contractor shall have the ability to self-perform the requested work.

To the extent of personnel and equipment to be provided under this agreement, contractor, if so requested, shall afford City an opportunity to inspect Contractor's equipment prior to award of the agreement.

## 10. WORK LOCATIONS: See Attachment B

## **11. JOB WALK**

No job walk has been scheduled for this project; however, proposers may request to visit several sites to view plumbing systems. Please direct requests for site visits to Cristina Pfeffer, Project Manager, by **Thursday, February 9, 2023** via email or phone, at:

Cristina.Pfeffer@stocktonca.gov, or (209) 937-8954.

#### 12. INVOICING

Contractor shall promptly submit two (2) packets of itemized invoices per month. Invoices for the first half of the month (1<sup>st</sup> through 15<sup>th</sup>) shall be submitted no later than the 22<sup>nd</sup> or the next business day should the 22<sup>nd</sup> fall on a weekend or holiday. Invoices for the second half of the month (16<sup>th</sup> through the end of the month) will be submitted no later than the 7<sup>th</sup> or the next business day should the 7<sup>th</sup> fall on a weekend or holiday. All invoices should reference the purchase order and a City work order number, if provided.

Invoicing the by the Contractor(s) shall be clearly itemized to show labor hours, materials, direct costs, any mark-up, and shall include but is not limited to, the following:

- 12.1. Location and address of facility receiving services
- 12.2. Name and signature of City designee authorizing work
- 12.3. Contract number
- 12.4. Services provided
- 12.5. Dates and hours of service

## 13. RFP GENERAL INFORMATION

# 13.1. Proposal Submissions

Costs for developing proposals are entirely the responsibility of the Contractor and shall not be chargeable in any way to the City. All materials submitted become the property of the City.

An electronic copy of the proposal shall be submitted via email **no later than 2:00 pm on Thursday, February 23, 2023**, to the following email addresses:

Katrina.Cooper@stocktonca.gov Cristina.Pfeffer@stocktonca.gov

The subject line of the email shall include: **ON-CALL PLUMBING MAINTENANCE AND REPAIR SERVICES, Project No. OM-23-073.** 

The Cost Proposal must be a separate electronic document labeled "Cost Proposal," with the project name and number. Late proposals will not be accepted.

# 13.2 Acceptance or Rejection of Proposal

The City reserves the right to negotiate a Service Contract(s) with the companies submitting the highest-ranking proposals. The City also reserves the right to reject any and all proposals or to waive any irregularity in a proposal if it is deemed to be in the best interest of the City. Failure to submit all requested information could be grounds to reject the proposal.

# 13.3 Proposal Questions and Requests for Clarification

Questions and requests for clarification shall be submitted via email to:

## Cristina.Pfeffer@stocktonca.gov

Requests for clarification shall be submitted by **3:00 pm on Thursday**, **February 16**, **2023**. If a response warrants an addendum to the RFP, such addendum will be posted on Bid Flash at least two (2) business days prior to the proposal due date. A document containing answers to proposer questions and requests for clarification will also be posted on Bid Flash by **Tuesday**, **February 21**, **2023**. It is the proposer's responsibility to check the website for any addendums or responses to questions. The website address is as follows:

http://www.stocktongov.com/services/business/bidflash/pw.html?dept=Public Works

# 13.4 Causes for Disqualification

Any of the following may be considered cause to disqualify a proposal without further consideration:

- A. Evidence of collusion among proposers.
- B. Any attempt to improperly influence any member of the evaluation panel.
- C. Any attempt to communicate in any manner with a City of Stockton elected official during the RFP/bid process will, and shall be, just cause for disqualification/rejection of proposal submittal and considered nonresponsive.
- D A proposer's default in any operation of a professional services contract/agreement which resulted in termination of that agreement.
- E. Existence of any lawsuit, unresolved contractual claim, or dispute between proposer and the City.
- F. No person, firm, or corporation shall be allowed to make or file or be interested in more than one proposal/bid for the same supplies, services, or both; provided, however, that subcontract bids to the principal bidders are excluded from the requirements of this section: Section 3.68.120 of the Municipal Code.
- G. Any exceptions to the insurance requirement may result in a non-responsive proposal.

#### 13.5 Licensing Requirements

A C-36 license issued by the California Contractors State License Board is required for this project. Proposers must have and furnish a copy of a State of California Plumbing Contractor's License (C-36) at the time of proposal submission.

Professional certifications or licenses required are the sole cost and responsibility of the successful proposer.

Contractor is not required to have a valid City of Stockton business license to submit a proposal. The Contractor(s) selected to perform this work must obtain a City of Stockton business license prior to a purchase order being issued and maintain this license throughout the duration of the Contract.

The successful proposer and any subcontractor(s) shall provide copies of all valid licenses and certifications required for performance of the services being bid upon. The copies shall be emailed to the City no later than ten (10) days after the Contractor(s) receives notice of award from the City. Current copies of licenses and certificates shall be provided to the City within 24 hours of demand at any time during the contract period.

The City of Stockton Business License Division can be reached at (209) 937-8313, or <a href="mailto:business.license@stocktonca.gov">business.license@stocktonca.gov</a>.

## 13.6 Insurance Requirements

The proposer must obtain and maintain the required insurance. Proposer should review Attachment C, Instructions to Proposers, for information regarding insurance, indemnification, Disadvantaged Business Enterprises, prevailing wages, etc. Failure to comply with the Instructions to Proposers may be grounds for rejection.

#### 13.7 Local Business Preference

Stockton Municipal Code Section 3.68.090 applies to this project. Preference shall be given to the purchase of supplies, materials, equipment and contractual services from local merchants, quality and price being equal.

Local merchants who have a physical business location within the boundaries of San Joaquin County, and who have applied for and paid a business license tax and registration fee pursuant to Stockton Municipal Code Title 5, Chapter 5.08, License Taxes, shall be granted a two (2) point preference.

Local merchants who have a physical business location within the boundaries of the City of Stockton, and who have applied for and paid a business license tax and registration fee pursuant to Stockton Municipal Code Title 5, Chapter 5.08, License Taxes, shall be granted a five (5) point preference.

## 13.8 Department of Industrial Relations

Registration with the California Department of Industrial Relations is required for this project. Please refer to Attachment C, Instructions to Proposers, for registration requirements.

#### 13.9 Start of Work

The selected Contractor(s) shall be expected to begin work within 30 days of contract signing and complete services according to the Scope of Work (Attachment A) at the locations listed in Attachment B. The City reserves the right to add or delete locations from this list.

# 13.10 Product Ownership

Any documents resulting from the performance of work in the contract will become property of the City, including all work performed by subcontractors.

## 14. REQUIRED PROPOSAL CONTENT

The proposal shall be no more than 20 pages, with a minimum font size of 12. Proposer shall submit one electronic copy of the proposal and a separate electronic copy of the Cost Proposal.

Proposals must include narrative responses to the following:

#### 14.1 Cover Letter/Introduction

The cover letter shall be signed by an official with the authority to negotiate and contractually bind the company with the City of Stockton. Provide the name, title, mailing address, email address and phone number for this officer, and name of the company submitting the proposal.

Briefly introduce the proposal, including a statement of the Contractor's approach to providing the services listed in this RFP. Describe any subcontract arrangements or licensing agreements and include any conflicts of interest.

#### 14.2 Project Team

Describe your team organization including the qualifications of the primary Project/Account Manager and any other key personnel related to the project. Provide an organizational chart of the proposed team structure.

The following should be addressed:

- A. Demonstrate the company's experience in each of the areas of expertise needed to successfully complete the project. This should include a description of prior experience working with public agencies, including working with City staff.
- B. Ability for project team to perform the proposed work within the time limits of the project, considering their current and projected workload and assignments.

#### 14.3 Detailed Work Plan

Describe the efforts the Contractor will undertake to achieve client satisfaction and to satisfy the requirements of the Scope of Work (Attachment A).

Briefly describe the approach and process the vendor will employ to successfully complete the work to be performed. Include any specific staffing or equipment resources that will be employed by the Contractor(s).

With full consideration of the number of locations listed in Attachment B, the following should be addressed:

- A. The Contractor's service request reporting mechanism and phone answering system allowing 24 hours, 7 days per week service, with capability of contacting and dispatching service personnel.
- B. The Contractor's ability to respond to, mobilize, and be onsite ready to start work for all emergency requests within 2 hours.
- C. The Contractor's ability to maintain a supply of available parts and maintain a supply system for acquisition of additional parts either immediately or with minimal delay.
- D. Include a description of how your company administers quality assurance and control for the work being performed.

# 14.4 Examples of Experience with Similar Types of Work

Provide examples of contracts/accounts held in similar scope and size to this project.

Detail any involvement, past or current, relative to litigation or other disputes, if any, concerning your performance with any clients to whom your company has provided services. List all contracts canceled or not extended. State any and all instances of being disqualified, removed, or otherwise prevented from completing the terms of any previous contracts over the past five (5) years. Provide names, street addresses, and phone numbers and explain the circumstances.

#### 14.5 References

Provide three references from clients your company has served in the past three years, including one client that has newly engaged the company in the past 36 months and one long-term client. Submit letters of reference for the company, two of which are familiar with the Project/Account Manager and key personnel. This shall include the name, company, contact information, and description of related work that was provided to the client. No City of Stockton elected officials, appointed officials, or employees may be provided as a reference for this proposal.

## 14.6 Billing/Invoicing

Describe your company's billing and accounting system, as it will relate to this Contract. Describe your capability to customize invoices to meet the City's needs. Please attach samples of your company's billing forms and invoices.

# 14.7 Cost Proposal

The total cost proposal for the provisions of the Contract shall include all wages, payroll taxes, fringe benefits, insurance, vehicles, transportation, equipment, materials, supplies, overhead and profit.

The Contractor is encouraged to review the locations listed in Attachment B, and to request site visits prior to submitting their proposal to be fully cognizant of the Scope of Work.

The Cost Proposal must be submitted as an electronic document completely separate from the proposal.

## 15. PROPOSAL EVALUATION

## 15.1 Proposal Scoring Criteria

Proposals will be ranked out of 100 total points using a "best value" methodology based on the following categories:

- A. **Cost Proposal (35 points).** Points will be weighted with regard to the rate anticipated to be utilized most by the City.
- B. **Detailed Work Plan (35 points)**. Contractor's ability to provide a full range of services as defined in the Scope of Work (Attachment A). Contractor's service request submission protocol and phone answering system with 24/7 service, capable of contacting and dispatching service technicians. Contractor's ability to respond to, mobilize and arrive onsite, ready to start work for all emergency requests within two (2) hours. Contractor's ability to maintain a supply of available parts and a system for acquisition of additional parts immediately, or with minimal delay.
- C. Experience and References (20 points). Contractor's experience with providing a superior level of service to like-sized public and/or private entities. Contractor's references.
- D. **Invoice Samples (5 points).** Clarity of sample invoices utilized by the company. Ease with which company can customize invoice templates to fit the City's needs.
- E. Local Business Preference (2-5 points). A maximum of 2 points for companies with offices outside of Stockton, but inside San Joaquin County will be given, and 5 points will be given for companies with offices in Stockton, in accordance with Stockton Municipal Code Section 3.68.090.

The City's selection committee will evaluate all proposals. This is a qualifications and cost-based selection, so ranking will be in accordance with the above and the attached Evaluation Scoring Worksheet (See Attachment D). Cost proposals will not be opened until after all other categories have been evaluated. As local preference is a factor; Stockton firms are encouraged to submit proposals.

#### 15.2 Tentative RFP Schedule

City Council Approval

The Contractor Selection process will follow the tentative timeline shown below:

Event
Post Request for Proposals
Written Questions submitted by
Response to Written Questions
Proposals Due
Interviews Start
Negotiations

Date
January 23, 2023
February 16, 2023, at 3:00 PM
February 21, 2023
February 23, 2023, at 3:00 PM
February 2023
March 2023

April 2023

# 15.3 Negotiations

The Contract will be awarded to the THREE most responsive and responsible proposers based on the best cost, qualifications and experience, including the quality of the equipment, products, materials, services to be provided and the support that the proposer offers during the duration of the contract terms. The highest ranked proposer will always be considered first, however, should any scheduling or ancillary conflicts occur, the City, at its discretion, reserves the right to use the second or third ranked proposer as applicable to immediate and scheduled operations. The three selected proposers will be part of the preferred rotating vendor list and will be utilized to submit respective proposals for larger projects outside the scope of the contract.

The selected Contractor(s) will be expected to enter into a Professional Services Contract with the City. Proposers should direct their attention to Attachment C, Instructions to Proposers, for the most current insurance and indemnification language. It is expected that the successful proposer will accept these terms without modification.

The contract(s) shall not be in force until Council approval and City Manager signature. Work performed before the issuance of a Notice to Proceed cannot be paid by the City.

#### **ATTACHMENTS**

Attachment A – Scope of Work

Attachment B – List of Work Locations

Attachment C – Instructions to Proposers

Attachment D – Cost Proposal Sheet

Attachment E – Evaluation Scoring Sheet